

Golf Ontario is a Provincial Sports Organization and the governing body for golf in Ontario. Golf Ontario's mission is to 'shape lives by leading, creating and promoting positive golf experiences'. Working together as a team is the culture of Golf Ontario, striving for brilliance in everything that we do. If contributing and making an impact *Towards a Nation Golfing* sounds exciting, we'd like to hear from you!

ROLE: Regional Manager, Greater Ottawa Region

SUMMARY: This role is responsible for the development and implementation of the Regional Support Strategy (RSS) strategy. The Regional Manager will work directly with stakeholders and facilities in the Region to ensure the successful implementation of the RSS through a focus on program implementation, relationship development and stakeholder support.

REPORTS TO: Senior Director, Golf Operations

JOB TYPE: This is a home-office based full-time contract position. There will be some evening and weekend work required, as well as travel throughout the region and province.

IDEAL START DATE: May 2022

RESPONSIBILITIES:

Relationship Development

- Lead the enhancement of facility relationships with Golf Ontario/Golf Quebec and between facilities with all golf facilities in the Region in line with the Collaboration Continuum (networking – coordinating – cooperating – collaborating).
- Complete Facility Profiles for all facilities in the Region.
- Lead the execution of the club interfacing strategy including regular communications, facility visitations and face to face meetings (as needed) for all facilities within the Region.

Regional Participation Programming

- Support, and coordinate the growth of Youth participation programming at facilities within the Region.
- Support and coordinate the growth of participation programs for Women at facilities within the Region.
- Assist in the execution of other events/initiatives hosted in the Region.

Regional Support & Service

- Support the execution of Fall and Spring Regional meetings for all golf facilities in the Region
- Support the execution of the regional communications strategy.
- Support the coordination value added activities/events in the Region.

Administration

- Assist with regional short and long term planning, budgeting/forecasting and reporting
- Ensure the inclusion of non-member facilities in all intelligence collection, relationship development and support/service activities within the Region.
- Assist in the recruitment and support the on-boarding process for new facilities joining GO membership.
- Special projects as required.

KEY RELATIONSHIPS:

- Golf Ontario/Golf Quebec Staff
- Industry Stakeholders Staff
- OVGA Volunteers
- Golf Canada Staff
- Golf Facility Staff
- Golfers

REQUISITE SKILLS / EXPERIENCE:

- 3-5 years golf industry experience is preferred
- Bilingual (English and French).
- Demonstrate exceptional communication, fiscal management, and managerial skills
- Experience in identifying and managing program staff and volunteers
- Database management experience an asset
- Proven ability coordinate multiple projects and work to deadlines with a high degree of accuracy.
- Golf knowledge

FORMAL EDUCATION OR TRAINING:

- Post secondary degree or diploma in a related field

Please forward cover letter and resume to HumanResources@gao.ca by e-mail only. Golf Ontario would like to thank all applicants but will contact only those who will be invited for an interview. Golf Ontario is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Golf Ontario is committed to providing accessible employment practices that are in compliance with the Accessibility for Ontarians with Disabilities Act ('AODA'). If you require accommodation during any stage of the recruitment process, please notify us at 905-852-1101 or HumanResources@gao.ca.